## **Externalities and Public Goods**

230333 Microeconomics 3 (CentER) – Part II Tilburg University

## Introduction

- Here we consider two types of *market failures*, where competitive equilibria may fail to be Pareto efficient.
- If a consumer's preferences depends on the consumption of other consumers and/or a firm's output depends on other firms' production, there may be *externalities*.
  - These consumers and firms do not internalize the preferences of others, and thus competitive equilibria may not be efficient.
- Non-rival and non-excludable goods are called *public goods*.
  - Under private provision, these will be underprovided due to the *free-rider problem*.
- Rival and non-excludable goods are common goods.
  - This can lead to the *tragedy of the commons* (to be studied in the assignment).

# Definition of an Externality

#### Definition

An *externality* is present whenever the well-being of a consumer or the production possibilities of a firm are directly affected by the actions of another agent in the economy.

Examples:

- Positive consumption externality: Getting the flu vaccine.
- Negative consumption externality: Smoking in a restaurant.
- Positive production externality: Apiculture (on horticulture).
- Negative production externality: Pollution from a factory.

# Simple Bilateral Externalities

- We consider a partial equilibrium model and two consumers out of the overall economy with wealth levels w<sub>i</sub>, i = 1, 2.
- Each consumer has preferences over the *L* traded goods *and* some action  $h \in \mathbb{R}_+$  taken by consumer 1.
- Consumer *i*'s utility function is  $u_i(\mathbf{x}_i, h)$  where  $\frac{\partial u_2(\mathbf{x}_i, h)}{\partial h} \neq 0$ .
- If  $\frac{\partial u_2(\mathbf{x}_2,h)}{\partial h} > 0$ , we have a positive consumption externality.
- If  $\frac{\partial u_2(\mathbf{x}_2,h)}{\partial h} < 0$ , we have a negative consumption externality.

## Simple Bilateral Externalities

- We assume utility  $u_i(\mathbf{x}_i, h) = g_i(\mathbf{x}_{-1i}, h) + x_{i1}$  is quasilinear with respect to the numeraire commodity (good 1).
- Demand for goods  $\ell > 1$  is then  $\mathbf{x}_{-1i}(\mathbf{p}, h)$ , which is independent of wealth  $w_i$ .

$$\phi_{i}(\boldsymbol{p},h) = g_{i}(\boldsymbol{x}_{-1i}(\boldsymbol{p},h),h) - \boldsymbol{p} \cdot \boldsymbol{x}_{-1i}(\boldsymbol{p},h)$$

Then each consumer's indirect utility function takes the form:

$$v_{i} (\mathbf{p}, w_{i}, h) = g_{i} (\mathbf{x}_{-1i} (\mathbf{p}, h), h) + x_{i1} (\mathbf{p}, w_{i})$$
  
=  $g_{i} (\mathbf{x}_{-1i} (\mathbf{p}, h), h) + w_{i} - \mathbf{p} \cdot \mathbf{x}_{-1i} (\mathbf{p}, h)$   
=  $\phi_{i} (\mathbf{p}, h) + w_{i}$ 

• We will suppress the argument **p** because we only consider changes in h.

# **Competitive Outcome**

- $\phi'_2(h) > 0$  if positive externality
- $\phi'_2(h) < 0$  if negative externality.
- Assume  $\phi_i''(h) < 0$  for i = 1, 2.
- Consumer 1's problem is:

 $\max_{h\geq 0}\phi_{1}\left(h\right)+w_{1}$ 

▶ In a competitive outcome, consumer 1 optimally sets  $h^*$  such that  $\phi'_1(h^*) \leq 0$ , with equality if  $h^* > 0$ .

# Non-Optimality of the Competitive Outcome

A social planner solves:

$$\max_{h\geq 0} \phi_1(h) + \phi_2(h)$$

- ▶ The first-order condition is  $\phi'_1(h^\circ) \leq -\phi'_2(h^\circ)$ , with equality if  $h^\circ > 0$ .
- ▶ In the competitive outcome,  $h^*$  is such that  $\phi'_1(h^*) \leq 0$ , with equality if  $h^* > 0$ .
- When externalties are present (φ'<sub>2</sub> (h) ≠ 0), the competitive outcome is not optimal unless h<sup>\*</sup> = h<sup>°</sup> = 0.
- In interior solutions:
  - If there is a negative externality:  $h^* > h^\circ$ .
  - If there is a positive externality:  $h^* < h^\circ$ .

# Negative Externality



# Pigouvian Taxation On Negative Externalities

- Suppose there is a tax *t<sub>h</sub>* on each unit of *h*.
- Consumer 1's problem becomes:

$$\max_{h\geq 0} \phi_1(h) - t_h h$$

- ▶ This has the FOC:  $\phi'_1(h) \leq t_h$ , with equality if h > 0.
- Setting a tax  $t_h = -\phi'_2(h^\circ)$  will achieve the optimal outcome.
- This tax makes consumer 1 internalize the externality.

#### **Negative Externality**

Setting a tax  $t_h = -\phi'_2(h^\circ)$  will achieve the optimal outcome:



# Pigouvian Taxation On Negative Externalities

- The same result could be achieved by instead by offering a per-unit subsidy for the reduction of h below h\*.
- The consumer's problem is then:

$$\phi_1(h) + s_h \left(h^\star - h\right)$$

- ▶ This has the FOC:  $\phi'_1(h) \leq s_h$ , with equality if h > 0.
- $s_h = -\phi'_2(h^\circ)$  will result in the optimal outcome.
- This is equivalent to a tax on *h* with a lump sum transfer  $s_h h^*$ .

# **Coase Theorem**

► In reality, Pigouvian taxation requires a lot of information.

It requires knowledge of all consumers' utility functions with respect to the externality.

#### Coase Theorem

If trade of the externality can occur, then bargaining will lead to an efficient outcome, no matter how property rights are allocated.

- Suppose φ'<sub>2</sub> (h) < 0 and we give consumer 2 enforceable property rights for an externality-free environment.</p>
- Consumer 1 must bargain with consumer 2 to be able to consume *h*.

## **Coase Theorem**

- Assume bargaining is a take-it-or-leave-it offer where consumer 1 pays T in return for the right to consume h units.
- Consumer 2's problem is then:

$$\max_{h \ge 0, T} \phi_2(h) + T \text{ subject to } \phi_1(h) - T \ge \phi_1(0)$$

At the optimum, the constraint binds. Substituting yields the social planner's problem:

$$\max_{h \ge 0} \phi_2(h) + \phi_1(h) - \phi_1(0)$$

- If consumer 1 owns the property rights, the same outcome will occur, with instead consumer 2 paying consumer 1 to consume less.
- The distribution of surplus depends on the distribution of property rights and the bargaining procedure.

# **Public Goods**

#### Definition

A *public good* is a commodity for which use of a unit of the good by one agent does not preclude its use by other agents.

- A public good is *nondepletable* and *nonexcludable*.
- Consider again a market with *L* traded, private goods and one public good.
- Assume the price or quantity of the public good doesn't affect prices of the other goods (partial equilibrium).
- The derived utility for consumer *i* is then  $\phi_i(x)$ , where  $\phi'_i(x) > 0$  and  $\phi''_i(x) < 0$ ,  $\forall i$  and  $\forall x \ge 0$ .
- The cost of supplying the public good is c(q), with c'(q) > 0 and c''(q) > 0,  $\forall q \ge 0$ .

# Pareto Optimal Allocation of the Public Good

► The social planner solves:

$$\max_{q\geq 0} \sum_{i=1}^{l} \phi_i(q) - c(q)$$

- The FOC is  $\sum_{i=1}^{l} \phi'_i(q^\circ) \le c'(q^\circ)$  with equality if  $q^\circ > 0$ .
- ▶ In an interior solution, the sum of the marginal benefits equals the marginal cost.

# Inefficiency of Private Provision of the Public Good

- Suppose the equilibrium price for the public good is p\*.
- ► Given *p*<sup>★</sup>, each individual solves:

$$\max_{x_i \ge 0} \phi_i\left(x_i + \sum_{k \neq i} x_k^{\star}\right) - p^{\star} x_i$$

- ► The FOC is  $\phi'_i \left( x_i^{\star} + \sum_{k \neq i} x_k^{\star} \right) \le p^{\star}$ , with equality if  $x_i^{\star} > 0$ .
- The firm's FOC is  $p^* \leq c'(q^*)$ , with equality if  $q^* > 0$ .
- ► In equilibrium, markets clear so  $\sum_{i=1}^{I} x_i^{\star} = q^{\star}$

# Inefficiency of Private Provision of the Public Good

The equilibrium conditions again are:

• 
$$\phi'_i\left(x_i^{\star} + \sum_{k \neq i} x_k^{\star}\right) \le p^{\star}$$
, with equality if  $x_i^{\star} > 0$ .

• 
$$p^* \leq c'(q^*)$$
, with equality if  $q^* > 0$ .

$$\sum_{i=1}^{I} x_i^{\star} = q^{\star}.$$

Therefore we can write:

$$\sum_{i=1}^{l} \mathbb{1}\left\{x_{i}^{\star} > 0\right\} \left[\phi_{i}^{\prime}\left(q^{\star}\right) - c^{\prime}\left(q^{\star}\right)\right] = 0$$

• If I > 1 and if  $x_i^* > 0$  for at least one *i*:

$$\sum_{i=1}^{l} \phi_i'\left(q^\star\right) > c'\left(q^\star\right)$$

- If  $q^{\circ} > 0$ , then the planner sets  $\sum_{i=1}^{l} \phi'_i(q^{\circ}) = c'(q^{\circ})$ .
- Since  $\sum_{i=1}^{l} \phi'_i(q) c'(q)$  is strictly decreasing in  $q, q^* < q^\circ$ .
- There is underprovision of the public good.

## Free-Rider Problem

- The consumption of the public good by one consumer has a positive externality on other consumers.
- Each consumer's incentive is to enjoy the benefits provided by others but not provide it themselves.
  - ► This is the *free-rider problem*.
- Suppose  $\phi'_1(x) < \cdots < \phi'_l(x), \forall x \ge 0.$
- ► Then the FOC can only hold with equality for one consumer.
- $q^{\star}$  in this case satisfies  $\phi'_{l}(q^{\star}) = c'(q^{\star})$  if  $\phi'_{l}(0) > c'(0)$ .

#### Free-Rider Problem

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If \phi'_{1}(x) < \cdots < \phi'_{I}(x), \forall x \ge 0 \text{ and } \phi'_{I}(0) > c'(0):
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## Solving the Free-Rider Problem

- Typically public goods are instead provided by the government.
- A price-based solution involves subsidizing the purchase of the public good with  $s_i = \sum_{k \neq i} \phi'_k (q^\circ)$  for each *i*.
- Consumer *i*'s problem becomes:

$$\max_{x_i \ge 0} \phi_i \left( x_i + \sum_{k \ne i} x_k \right) + \underbrace{\sum_{k \ne i} \phi'_k \left( q^\circ \right)}_{=s_i} x_i - p x_i$$

which, if  $q^{\circ} > 0$ , has first-order conditions:

$$\phi'_{i}\left(q^{\star}\right) + \sum_{k \neq i} \phi'_{k}\left(q^{\circ}\right) - \underbrace{p}_{=c'\left(q^{\star}\right)} = 0$$

• This is the same as from the planner's problem, so  $q^* = q^\circ$ .

## **Multilateral Externalities**

- Often externalities are felt by multiple parties.
- We will study two types:
  - Depletable externalities: one consumer's experience of the externality reduces the amount needed to be felt by others.
    - For example, dumping waste on private property.
  - Nondepletable externalities: All consumers experience the same total level of the externality.
    - For example, air pollution.

#### **Multilateral Externalities**

- ▶ There are *J* firms generating the externalities and *I* consumers.
- A firm's derived profit function as a function of its generated externality h<sub>j</sub> ≥ 0 is π<sub>j</sub> (h<sub>j</sub>) with π''<sub>j</sub> (h<sub>j</sub>) < 0.</p>
- Firms choose  $h_j^*$  satisfying  $\pi'_j\left(h_j^*\right) \leq 0$ , with equality if  $h_j^* > 0$ .

Consumers have quasilinear preferences over the L goods and their perceived externality.

- A consumer's derived utility function is  $\phi_i(\widetilde{h}_i)$ , with  $\phi_i''(\widetilde{h}_i) < 0$ .
- With depletable externalities,  $\sum_{i=1}^{J} \widetilde{h}_i = \sum_{j=1}^{J} h_j$ .
- With nondepletable externalities,  $\tilde{h}_i = \sum_{j=1}^J h_j$  for all *i*.

# **Depletable Externalities**

The Pareto efficient allocation is the argument that solves:

$$\max_{\substack{(h_1,\dots,h_j) \ge \mathbf{0}, \\ (\widetilde{h}_1,\dots,\widetilde{h}_j) \ge \mathbf{0}}} \sum_{i=1}^{I} \phi_i\left(\widetilde{h}_i\right) + \sum_{j=1}^{J} \pi_j\left(h_j\right) \text{ subject to } \sum_{j=1}^{J} h_j = \sum_{i=1}^{I} \widetilde{h}_i$$

- The FOCs are  $\phi'_i(\widetilde{h}^\circ_i) \leq \mu$ , with equality if  $\widetilde{h}^\circ_i > 0$ ,  $\forall i$  and  $\mu \leq -\pi'_j(h^\circ_j)$ , with equality if  $h^\circ_i > 0$ ,  $\forall j$ .
- ▶ These are analogous to the conditions in the First Welfare Theorem:
  - If markets are competitive and property rights over the externality are well-defined and enforceable, then the Pareto optimal allocation can be achieved.

# Nondepletable Externalities

With nondepletable externalities, the Pareto efficient allocation is the maximizer in the problem:

$$\max_{(h_1,\ldots,h_J)\geq \mathbf{0}} \sum_{i=1}^{I} \phi_i \left( \sum_{j=1}^{J} h_j \right) + \sum_{j=1}^{J} \pi_j \left( h_j \right)$$

• The FOCs are  $\sum_{i=1}^{l} \phi'_i \left( \sum_{j=1}^{J} h^{\circ}_j \right) \leq -\pi'_j \left( h^{\circ}_j \right)$ , with equality if  $h^{\circ}_j > 0$ , for all *j*.

- ► In the competitive outcome, each firm chooses  $h_j^*$  to satisfy  $\pi'_j(h_j^*) \leq 0$ , with equality if  $h_j^* > 0$ .
- With a Pigouvian tax of  $t_h = -\sum_{i=1}^{l} \phi'_i \left( \sum_{j=1}^{J} h^{\circ}_j \right)$  on each unit of the externality, however, we can achieve the Pareto optimal outcome.

## **Tradeable Permits**

- ► The social planner can also achieve the optimal level of the externality  $h^{\circ} = \sum_{j=1}^{J} h_{j}^{\circ}$  with tradeable permits.
- ► The social planner distributes permits to each firm to produce up to  $\bar{h}_j$  units of the externality, where  $\sum_{j=1}^{J} \bar{h}_j = h^\circ$ .
- Firms are allowed to buy and sell the externality in a centralized market at price  $p_h^{\star}$ .
- Each firm will choose  $h_j$  to solve  $\max_{h_j \ge 0} \pi_j (h_j) p_h^* (h_j \bar{h}_j)$ .
- The FOCs are  $\pi'_j(h^{\star}_j) \le p^{\star}_h$ , with equality if  $h^{\star}_j > 0$ .
- By market clearing, we have  $\sum_{j=1}^{J} h_j^{\star} = h^{\circ}$ .
- The equilibrium price will be  $p_h^{\star} = -\sum_{i=1}^{l} \phi_i'(h^{\circ})$ .
- Here, the planner only needs to know h°, and not each individual's utility function or each firm's profit function.